

Message Text

LIMITED OFFICIAL USE

PAGE 01 ROME 12510 031135Z

22

ACTION EB-07

INFO OCT-01 EUR-12 NEA-10 ISO-00 CAB-02 CIAE-00 COME-00

DODE-00 DOTE-00 INR-07 NSAE-00 CIEP-01 FAA-00 L-03

/043 W

----- 113904

P 031030Z AUG 76

FM AMEMBASSY ROME

TO SECSTATE WASHDC PRIORITY 9206

INFO AMEMBASSY JIDDA PRIORITY

AMEMBASSY ATHENS

AMEMBASSY LONDON

AMEMBASSY PARIS

FAA BRUSSELS

LIMITED OFFICIAL USE ROME 12510

FROM RCAA DWOR

E.O. 11652: N/A

TAGS: EAIR, BEXP, SA, EFIN, ETRD

SUBJECT: SAUDIA FLEET EXPANSION

REF: (A) JIDDA 5312 (B) JIDDA 5080

1. BOEING INTERNATIONAL CORPORATION DIRECTOR-MIDDLE EAST LEE WEIDNER CONFIRMS SUBSTANCE REFTEL A AND FURTHER INDICATES THAT SAUDIA, SUBSEQUENT TO RECENTLY CONCLUDED BOARD MEETING, SIGNED FINAL SALES CONTRACTS VALUED AT APPROXIMATELY \$67 MILLION FOR TWO BOEING 707-368C'S, FOR DELIVERY 1977, AND THREE BOEING ADVANCED 737-268 TWINJETS, FOR DELIVERY 1977 (TWO AIRCRAFT) AND 1978 (ONE AIRCRAFT).

2. ACCORDING BOEING, SAUDIA MANAGEMENT STRONGLY BEHIND PACED IMPLEMENTATION OF FLEET PLAN, BUT DELAYS IMPOSED AT BOARD MEETING STEMMED FROM GO-SLOW INPUTS OF SAMA (SAUDI ARABIAN MONETARY AGENCY) TO BOARD THROUGH MINISTRY OF FINANCE.

LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 ROME 12510 031135Z

3. FOR REASONS CITED REFTEL B, RCAA, BOEING AND LOCKHEED

CONTINUE TO BELIEVE MOUNTING TRAFFIC AND LOAD FACTOR PRESSURES ON SAUDIA FLEET WILL REQUIRE RENEWED BOARD CONSIDERATION, LATER THIS YEAR OR EARLY 1977, PACED IMPLEMENTATION OF CONTINUINGLY VALID AIRLINE FLEET PLAN.

4. SINCE BOEING 747-268F PROGRAM DELAYED, ENGINE SELECTION (P & W, GE, OR ROLLS-ROYCE) MOOT AND STILL UNANNOUNCED.

5. U.S. SALES COMMERCIAL JET TRANSPORTS IN REGION NOW TOTAL \$575 MILLION, WITH \$800 MILLION TARGET BY YEAR-END ATTAINABLE, DESPITE SAUDIA (AT-LEAST TEMPORARY) SETBACK. VOLPE

LIMITED OFFICIAL USE

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: COMMERCIAL AIRCRAFT, AIRCRAFT SALES
Control Number: n/a
Copy: SINGLE
Draft Date: 03 AUG 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976ROME12510
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: CLASSIFICATION DOWNGRADED FROM LOU TO UNCLAS PER DRAFTER LEONARD S DWOR, AUGUST 5, 1976
Executive Order: N/A
Errors: N/A
Film Number: D760298-0881
From: ROME
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1976/newtext/t19760892/aaaadctl.tel
Line Count: 72
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION EB
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 76 JIDDA 5312, 76 JIDDA 5080
Review Action: RELEASED, APPROVED
Review Authority: SmithRJ
Review Comment: n/a
Review Content Flags:
Review Date: 23 FEB 2004
Review Event:
Review Exemptions: n/a
Review History: RELEASED <23 FEB 2004 by ReddocGW>; APPROVED <25 JAN 2005 by SmithRJ>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
04 MAY 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: SAUDIA FLEET EXPANSION
TAGS: EAIR, BEXP, EFIN, ETRD, SA, BOEING
To: STATE
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006